

Classified Realty Group
134 Park St.
North Reading, MA 01864

June 8, 2010

To whom it may concern:

I recently sold my condo through your agency and while I view this simply as a business transaction, I just have to comment on the truly exceptional service that I received from Jerry and Audrey Giuliano. I decided to list my property back in February, 2010 thinking that it would take a long time to sell due to the current market pressures. I thought about trying to sell it myself but decided against that. In my subsequent search for a realtor, I really had no idea who to use until I remembered seeing a mailer from Jerry and Audrey. I had always seen them walking together in my neighborhood at The Greens; they seemed like nice people but we never really knew each other. After giving them a call, I immediately became aware that not only were they fantastic people but they were true real estate professionals who could help me – I was hooked after meeting with them for 5 minutes.

Believe me, my unit was no Taj Mahal and needed some updating but Jerry and Audrey respectfully advised me what I needed to do and not to do to my property to prepare it for sale. They were truly fantastic to deal with and handled all the little things that I would never have even thought of and which I certainly did not have time for. From arranging the broker and buyer open houses to dealing with the fire department, the condo association, prospective buyers and even the attorneys, their interactions with all of the other parties involved in the sale of my unit was a lifesaver for me. They even found a handyman for me and met him at my unit on several occasions to get some work done! I mean seriously who does that in this day and age?

After expecting it to take months, my unit sold in 5 days! Clearly I was just blown away by their AMAZING customer service – I was extremely lucky to have had Jerry and Audrey as my realtors and I would highly recommend them to anyone looking for a realtor who is very friendly, a timely and frequent communicator, and a true professional who will exceed expectations guaranteed. Please let me know if you ever need me to be a reference for this amazing team – I would be very happy to do so as I know any seller will be extremely fortunate and have excellent results with Jerry and Audrey on their team

Thanks very much.

Sincerely,

Tom Dolan
Formerly of 7 Niblick Way
N. Reading, MA 01864